

PIERCE MANUFACTURING INC.

AN OSHKOSH CORPORATION BUSINESS • ISO 9001 CERTIFIED

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Pierce Manufacturing Inc. (including divisions, Oshkosh Airport Products and Frontline Communications)
#082025-PMI Fire Apparatus and Fire Service Vehicles – including complementary Specialty Apparatus and Brush and Wildland Apparatus.

Pricing per RFP #082025-PMI as incorporated into Master Agreement per Article 1, Section 8, is as follows:

- Base model pricing is provided at 5.50% discount off MSRP.
- Base model options are provided at a 5.50% discount off MSRP.

Additional discounts may be available for identical multi-unit purchases. Discount varies dependent on the number of identical units, the configuration of the units, and will be handled on a case-by-case basis.

Pierce offers our Authorized Dealers the ability to offer local parts and service contracts for preventative maintenance, Aftermarket services and other services, to Sourcewell Members utilizing this contract. Pricing would be quoted on a time and materials basis, by the dealer, at the time of request and does not include a percentage discount.

Persistent Inflationary Environment (as incorporated in Master Agreement per Article 1, Section 10, Pricing)

If the Producer Price Index of Components for Manufacturing [www.bls.gov Series ID: WPUID6112] ("PPI") has increased at a compounded annual growth rate of 5.0% or more between the month Pierce accepts the order ("Order Month") and a month 14 months prior to the then predicted Ready For Pickup date ("Evaluation Month"), then pricing may be updated in an amount equal to the increase in PPI over 5.0% for each year or fractional year between the Order Month and the Evaluation Month.

The seller will document any such updated price for the customer's approval before proceeding and provide an option to cancel the order.

Lead-times (as per Article 3, Section 2 of the Master Agreement)

Due to global supply chain constraints, any delivery date on the customer contract is a good faith estimate as of the date of the order/contract, and merely an approximation based on current information. Delivery updates will be made available, and a final firm delivery date will be provided as soon as possible.